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TAKE THE WHEEL

## Personal Vehicle Report

Thanks for your interest in the Oldsmobile Alero. Make sure you visit [www.Autoweb.com](http://www.Autoweb.com) often during your car shopping process to get the latest reviews, articles and rebate information on the cars you're interested in. When you're ready to buy, join the millions who have used Autoweb to get up-front pricing and delivery information from a local dealer and a friendly, no-hassle buying experience. Once you use our service, you'll never buy the old fashioned way again.

### Inside This Report

- Price, Key Features and Description
- Similar Vehicles
- Available Trims and Standard Features
- Reliability and Satisfaction ratings
- Customer Comments

## 2004 Oldsmobile Alero



**Est. Market Price:** \$17,630 - \$22,326

**Invoice Price Range:** \$17,283 - \$21,118

**List Price Range:** \$18,485 - \$23,335

### Key Features:

- ABS Brakes (available as a standard feature)
- Air Conditioning (available as a standard feature)
- CD Player (available as a standard feature)
- Gets 24 MPG in the city.
- Gets 33 MPG on the highway.
- Power Windows/Locks (available as a standard feature)
- Basic Manufacturer Warranty of 5 years 60,000 miles.

### Vehicle Information:

The 2004 Oldsmobile Alero is a 2- or 4-door, 5-passenger family coupe, or family sedan, available in 8 trims, ranging from the GX Sedan to the GLS Coupe. The 2004 Oldsmobile Alero's competitors include the Chevrolet Cavalier, the Hyundai Tiburon, and the Volkswagen New Beetle. Upon introduction, the GX Sedan is equipped with a standard 2.2-liter, I4, 140-horsepower engine that achieves 24-mpg in the city and 33-mpg on the highway. A 4-speed automatic transmission with overdrive is standard, and a 5-speed manual transmission with overdrive is optional. The GLS Coupe is equipped with a standard 3.4-liter, V6, 170-horsepower engine that achieves 20-mpg in the city and 29-mpg on the highway. A 4-speed automatic transmission with overdrive is standard. The 2004 Oldsmobile Alero is a carryover from 2003.

The Estimated Market Price is a national average of base model prices paid by consumers. Actual prices will vary by region, dealer, and options selected. Picture(s) for general illustration only. Actual vehicle(s) may vary depending upon level of features you choose. Photos Copyright 2003 Automotive Information Center The estimates shown above are based on information provided to Autoweb.com Inc. by independent sources. They are for U.S. vehicle configurations and are shown in U.S. dollars. Please keep in mind that prices can change without notice and there are many factors

that affect vehicle pricing. **There are additional costs not shown here** which vary from state to state and even region-to-region. These include taxes, title, registration, and emission fees. Specific vehicles may have dealer- or manufacturer-added options not shown here that also affect price. In addition, there may be regional marketing and advertising fees or other costs that are beyond a dealer's control. Your Autoweb.com Accredited Dealer will help you understand how a vehicle's price is calculated and would be happy to answer your questions on specific vehicle configurations.



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### Similar Vehicles

The following chart contains other manufacturer's vehicles that are similar to the Alero.

Trim	List Price	Engine	MPG City	MPG hwy	ABS Brakes	Airbags
<u>Dodge Stratus Sedan ES</u>	\$21,975	2.7L 6Cyl. 200hp Gas	21	28		Std
<u>Dodge Stratus Sedan ES</u>	\$21,975	2.7L 6Cyl. 200hp Gas	21	28		Std
<u>Kia Optima EX</u>	\$18,495	2.4L 4Cyl. 138hp Gas	22	30		Std
<u>Kia Optima EX</u>	\$18,495	2.4L 4Cyl. 138hp Gas	22	30		Std
<u>Kia Optima EX</u>	\$18,495	2.4L 4Cyl. 138hp Gas	22	30		Std
<u>Kia Optima EX</u>	\$18,495	2.4L 4Cyl. 138hp Gas	22	30		Std
<u>Toyota Camry Solara SLE</u>	\$23,095	2.4L 4Cyl. 157hp Gas	23	32	Std	Std
<u>Toyota Camry Solara SLE</u>	\$23,095	2.4L 4Cyl. 157hp Gas	23	32	Std	Std
<u>Volkswagen Jetta Sedan GL TDI</u>	\$18,490	1.9L 4Cyl. 90hp Turbo Diesel	42	49	Std	Std
<u>Volkswagen Jetta Sedan GL TDI</u>	\$18,490	1.9L 4Cyl. 90hp Turbo Diesel	42	49	Std	Std



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### Available Trims

Manufacturers often sell the same vehicle with varying levels of equipment. These are called "trim levels." The trim levels for the Alero are shown below.

Trim	List Price	Engine	MPG City	MPG hwy	ABS Brakes	Airbags
<u>Alero GL1 Coupe</u>	\$20,435	2.2L 4Cyl. 140hp Gas	24	33		Std
<u>Alero GL1 Sedan</u>	\$20,435	2.2L 4Cyl. 140hp Gas	24	33		Std
<u>Alero GL2 Coupe</u>	\$21,985	3.4L 6Cyl. 170hp Gas	20	29	Std	Std
<u>Alero GL2 Sedan</u>	\$21,985	3.4L 6Cyl. 170hp Gas	20	29	Std	Std
<u>Alero GLS Coupe</u>	\$23,335	3.4L 6Cyl. 170hp Gas	20	29	Std	Std
<u>Alero GLS Sedan</u>	\$23,085	3.4L 6Cyl. 170hp Gas	20	29	Std	Std
<u>Alero GX Coupe</u>	\$18,485	2.2L 4Cyl. 140hp Gas	24	33		Std
<u>Alero GX Sedan</u>	\$18,485	2.2L 4Cyl. 140hp Gas	24	33		Std

#### Major standard features available for the Alero:



#### Alero GL1 Coupe

Cruise Control, Tachometer, Air Conditioning, Rear Defroster, Bench Seating, Power Seats, CD Player, Power Windows, Power Locks, Bucket Seating, Sunroof,



#### Alero GL1 Sedan

Cruise Control, Tachometer, Air Conditioning, Rear Defroster, Power Locks, Power Windows, CD Player, Bench Seating, Power Seats, Bucket Seating, Sunroof,



#### Alero GL2 Coupe

Cruise Control, Tachometer, Air Conditioning, CD Player, Power Windows, Bench Seating, Power Seats, Rear Defroster, Power Locks, Bucket Seating, Sunroof,



#### Alero GL2 Sedan

Cruise Control, Tachometer, Air Conditioning, Power Windows, Bench Seating, Power Seats, CD Player, Rear Defroster, Power Locks, Bucket Seating, Sunroof,



#### Alero GLS Coupe

Air Conditioning, Cruise Control, Tachometer, CD Player, Power Windows, Bench Seating, Power Seats, Leather Seats, Rear Defroster, Power Locks, Bucket Seating, Sunroof,



#### Alero GLS Sedan

Cruise Control, Tachometer, CD Player, Power Windows, Bench Seating, Power Seats, Leather Seats, Rear Defroster, Power Locks, Air Conditioning, Bucket Seating, Sunroof,



#### Alero GX Coupe

Cruise Control, Air Conditioning, Tachometer, CD Player, Bench Seating, Rear Defroster, Power Locks, Bucket Seating,



### **Alero GX Sedan**

Cruise Control, Air Conditioning, Tachometer, CD Player, Bench Seating, Rear Defroster, Power Locks, Bucket Seating,



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### Reliability and Satisfaction Ratings

The Autoweb Reliability Ratings are collected from visitors and past customers of Autobyte Inc's websites (Autobyte.com, Autoweb.com and CarSmart.com) via online survey conducted by an independent third party. Reliability and Satisfaction Ratings are out of a possible 100 points.

**Oldsmobile Alero** ■ **All Vehicles** ■

#### Overall Satisfaction With Vehicle



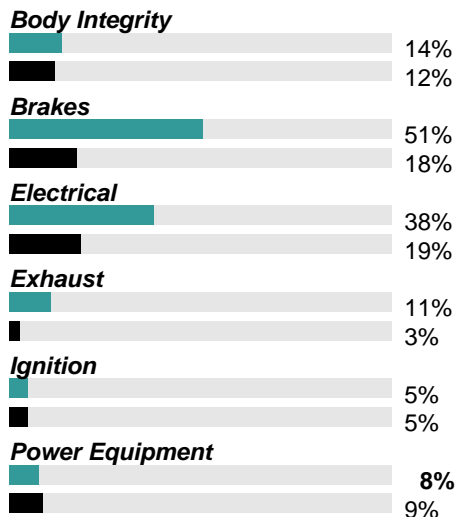
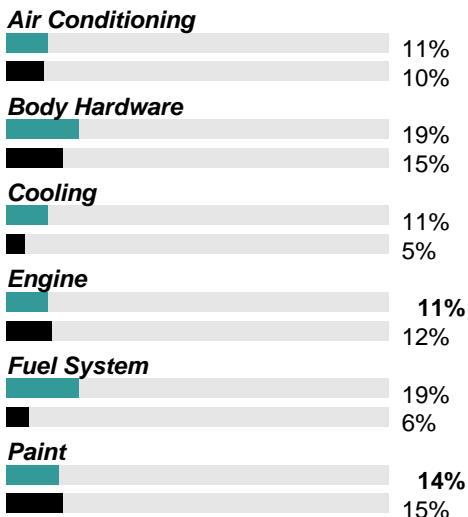
#### Vehicle Reliability



#### Other Vehicle Qualities



#### Percentage Of People Reporting Problems With:



**Suspension**



**Other**



**Transmission**





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# Buying A New Car

## Car Shopping Tips



When it comes to shopping for your next car, knowledge is power. However, the dizzying array of facts and figures on the hundreds of models available can be confusing. Here's some tips on what to look for when you're doing your research. Don't forget to visit [www.autobytel.com](http://www.autobytel.com) throughout your shopping process to maximize your research

efforts.

### Safety

All vehicles are required to meet minimum safety standards established by the Federal government. However, many now come with additional features you may find attractive. Front-air bags are commonplace, but side- and rear-airbags are a plus for many car shoppers. Other safety features to ask about:

- Anti-lock brake systems (ABS)
- Traction/electronic stability control
- Four wheel/all wheel drive
- Child safety locks
- Child seat anchors/integrated child seats
- Rear seat shoulder harnesses
- Rear seat headrests

### Performance

A vehicle's performance is subject to taste, but there are some variables that are easy to compare. Torque and horsepower contribute to acceleration and top speed; if these are important to you, more is definitely better. Engine size also contributes to overall power. For example, a 4.7-liter V-8 with 250 horsepower will generally outperform a 3.2-liter V-6 with 200 horsepower. The tradeoff is fuel economy, with smaller and less powerful engines usually being more fuel-efficient.

### Quality

Most vehicles built today are put through rigorous quality processes to ensure satisfaction. However, some vehicles continue to shine in the area of reliability. Reliability reports as well as consumer reviews can provide helpful information in this area. Additionally, carefully compare the warranty offered. Some manufacturers that traditionally have not had a reputation for superior quality offer more aggressive warranties to offset this perception.

### Ergonomics

Satisfaction with the bells and whistles offered on a vehicle varies by driver and simple things such as how the air conditioning, radio and windshield wipers work may turn out to be long-term annoyances. A test drive will tell you a lot about how comfortable you are in a vehicle, but don't forget to check

professional and consumers reviews as well. Some aspects of ergonomics take a while before you notice them and hearing from owners who have had the vehicle for a while will prove invaluable. Before you buy, here are some things to check:

- Seat belts
- Cup holders
- Interior lighting
- Hood and trunk releases
- Seat adjustments
- Sound system
- Temperature controls

### **Making the purchase**

Whether you're interested in an economical commuter car or a full-size sport utility vehicle, understanding what to look for will help you find the vehicle that best matches your needs. Once you've narrowed your choices, use the Autobytel purchase request process to receive a no-obligation, up-front quote from a local dealer, as well as a no-hassle test drive. You'll never buy the old fashioned way again.



## **Advantages Of Using Autoweb**

### **How can Autoweb help me?**

Autoweb can help you research and buy your next car, whether you're looking for a new or pre-owned vehicle. We can help you sell your existing vehicle, and once you've bought your new car, assist you in maintaining it by providing service reminders and recall notices. Whether you're looking to buy, sell, or maintain your vehicle, we can help with easy to use services.



### **How the service works**

Autoweb makes researching your next car easy. Simply click on "Research" to start. You can access information on features and options, MSRP and Estimated Market Price, consumer and professional reviews, and information on safety and vehicle specifications. Whether you're looking for information on a specific make and model, comparing several vehicles, or just browsing, our research section has the information and tools you need. When you've found the car you're looking for, try our easy to use "Ready-to-Buy" service to get free up-front pricing and delivery information on the vehicle you choose from an Accredited Autoweb Dealer in your area. The Internet Manager at the dealership will usually contact you within one business day with up-front pricing and delivery information on the vehicle selected. If you like what you hear, visit the dealership, test drive the vehicle, and purchase it at the agreed upon price. Nothing could be easier!

### **Is your service free?**

The valuable research information, tools, and our dealer referral services are free to you. Thousands of dealers are part of our network. They are committed to providing upfront pricing and delivery information as well as superior service. We monitor service delivery by surveying customers who submit a purchase request.



## Quotes from Happy Customers

"Thank you for your service-you helped me with my decision of where and what to buy!"

**Cheryl Beaman**  
Chicago, Illinois

"I was contacted by a member of Weisleder Auto and did purchase a new car from them. Their sales person, Brian Leo, was courteous, knowledgeable and very helpful. I will be recommending him, his firm and Autoweb.com in my car search to others."

**Irv Bersak**  
Monroe Township, NJ

"I am happy to report that I am now driving the vehicle I sought thanks to Nelson Honda's prompt response, competitive pricing and courteous service. Their contact person Larry Cope was very helpful in locating my desired Honda Accord and having it available for delivery to me on short order. This was my first Internet buying experience with such a large ticket item and needless to say, I am extremely pleased with the way it worked out. I would definitely recommend this site to friends and acquaintances."

**Allan T. Demchak**  
Boones Mill, VA