



## Personal Vehicle Report

### 2004 Chevrolet Colorado

Thanks for your interest in the Chevrolet Colorado. Make sure you visit [www.Autobytel.com](http://www.Autobytel.com) often during your car shopping process to get the latest reviews, articles and rebate information on the cars you're interested in. When you're ready to buy, join the millions who have used Autobytel to get up-front pricing and delivery information from a local dealer and a friendly, no-hassle buying experience. Once you use our service, you'll never buy the old fashioned way again.

#### Inside This Report

- Price, Key Features and Description
- Similar Vehicles
- Available Trims and Standard Features
- Reliability and Satisfaction ratings
- Customer Comments



2004 MODEL SHOWN

<b>Est. Market Price:</b>	\$15,526 - \$20,155
<b>Invoice Price Range:</b>	\$14,832 - \$19,181
<b>List Price Range:</b>	\$15,695 - \$21,195

#### Key Features:

- 2.8 liter Engine
- Horsepower up to 175
- Max. payload capacity 1,733.
- Basic Manufacturer Warranty of 3 years 36,000 miles.
- Rebates may be available

#### Vehicle Information:

The 2004 Colorado Regular Cab 2WD is a 2-door, up to 3-passenger compact pickup, available in 6 trims, ranging from the Base Z85 to the LS Z71. The 2004 Colorado Regular Cab 2WD's closest competitors include the Dodge Dakota Club Cab 4X2, the GMC Canyon Extended Cab 2WD, and the Toyota Tacoma 4X2. Upon introduction, both trims are equipped with a standard 2.8-liter, I4, 175-horsepower engine. A 5-speed manual transmission with overdrive is standard, and a 4-speed automatic transmission with overdrive is optional. The 2004 Colorado Regular Cab 2WD is all-new for 2004.

The Estimated Market Price is a national average of base model prices paid by consumers. Actual prices will vary by region, dealer, and options selected. Picture(s) for general illustration only. Actual vehicle(s) may vary depending upon level of features you choose. Photos Copyright 2003 Automotive Information Center The estimates shown above are based on information provided to Autobytel.com Inc. by independent sources. They are for U.S. vehicle configurations and are shown in U.S. dollars. Please keep in mind that prices can change without notice and there are many factors that affect vehicle pricing. **There are additional costs not shown here** which vary from state to state and even region-to-region. These include taxes, title, registration, and emission fees. Specific vehicles may have dealer- or manufacturer-added options not shown here that also affect price. In addition, there may be regional marketing and advertising fees or other costs

that are beyond a dealer's control. Your Autobyte.com Accredited Dealer will help you understand how a vehicle's price is calculated and would be happy to answer your questions on specific vehicle configurations.



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Similar Vehicles

The following chart contains other manufacturer's vehicles that are similar to the Colorado.

Trim	List Price	Engine	MPG City	MPG hwy	ABS Brakes	Airbags
<u>Ford Ranger</u> <u>4x4 Short Bed Edge Styleside</u>	\$20,010	3.0L 6Cyl. 154hp Gas	18	21	Std	Std
<u>Ford Ranger</u> <u>Short Bed Edge Styleside</u>	\$15,695	3.0L 6Cyl. 154hp Gas	19	23	Std	Std
<u>Ford Ranger</u> <u>Super Cab 4x4 XLT Value Styleside</u>	\$19,980	4.0L 6Cyl. 207hp Gas	15	19	Std	Std
<u>Ford Ranger</u> <u>Super Cab Edge Styleside 3.0L</u>	\$18,520	3.0L 6Cyl. 148hp Gas	18	23	Std	Std
<u>Ford Ranger</u> <u>XLT Styleside</u>	\$18,430	3.0L 6Cyl. 148hp Gas	18	22	Std	Std
<u>GMC Sonoma</u> <u>Extended Cab SLS Short Box</u>	\$18,270	2.2L 4Cyl. 120hp Gas	22	28	Std	Std
<u>Mazda B4000 Cab Plus 4x4</u>	\$19,975	4.0L 6Cyl. 207hp Gas	15	19	Std	Std
<u>Nissan Frontier</u> <u>Crew Cab Standard Bed 4X4 XE-V6</u>	\$21,199	3.3L 6Cyl. 180hp Gas	17	20	Std	Std
<u>Nissan Frontier</u> <u>Crew Cab Standard Bed XE-V6</u>	\$19,070	3.3L 6Cyl. 180hp Gas	17	21	Std	Std
<u>Toyota Tacoma</u> <u>PreRunner Double Cab</u>	\$18,410	2.7L 4Cyl. 150hp Gas	19	21	Std	Std



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Available Trims

Manufacturers often sell the same vehicle with varying levels of equipment. These are called "trim levels." The trim levels for the Colorado are shown below.

Trim	List Price	Engine	MPG City	MPG hwy	ABS Brakes	Airbags
<u>Colorado 4WD LS Z71</u>	\$21,195	2.8L 4Cyl. 175hp Gas	NA	NA	Std	Std
<u>Colorado 4WD LS Z85</u>	\$19,095	2.8L 4Cyl. 175hp Gas	NA	NA	Std	Std
<u>Colorado 4WD Z71</u>	\$19,985	2.8L 4Cyl. 175hp Gas	NA	NA	Std	Std
<u>Colorado 4WD Z85</u>	\$18,255	2.8L 4Cyl. 175hp Gas	NA	NA	Std	Std
<u>Colorado LS Z71</u>	\$18,540	2.8L 4Cyl. 175hp Gas	NA	NA	Std	Std
<u>Colorado LS Z85</u>	\$16,535	2.8L 4Cyl. 175hp Gas	NA	NA	Std	Std
<u>Colorado LS ZQ8</u>	\$18,410	2.8L 4Cyl. 175hp Gas	NA	NA	Std	Std
<u>Colorado Z71</u>	\$17,305	2.8L 4Cyl. 175hp Gas	NA	NA	Std	Std
<u>Colorado Z85</u>	\$15,695	2.8L 4Cyl. 175hp Gas	NA	NA	Std	Std
<u>Colorado ZQ8</u>	\$17,040	2.8L 4Cyl. 175hp Gas	NA	NA	Std	Std

Major standard features available for the Colorado:



**Colorado 4WD LS Z71**

Cruise Control, Air Conditioning, Tachometer, CD Player, Bench Seating, Bucket Seating,



**Colorado 4WD LS Z85**

Tachometer, CD Player, Air Conditioning, Bench Seating, Bucket Seating,



**Colorado 4WD Z71**

Tachometer, CD Player, Air Conditioning, Bench Seating,



**Colorado 4WD Z85**

Air Conditioning, Tachometer, CD Player, Bench Seating,



**Colorado LS Z71**

Cruise Control, Tachometer, CD Player, Air Conditioning, Bench Seating, Bucket Seating,



**Colorado LS Z85**

Tachometer, CD Player, Air Conditioning, Bench Seating, Bucket Seating,



**Colorado LS ZQ8**

Cruise Control, Air Conditioning, Tachometer, CD Player, Bucket Seating,



### **Colorado Z71**

Air Conditioning, Tachometer, CD Player, Bench Seating,



### **Colorado Z85**

Air Conditioning, Tachometer, CD Player, Bench Seating,



### **Colorado ZQ8**

Tachometer, CD Player, Air Conditioning, Bench Seating,



## Buying A New Car

### Car Shopping Tips



When it comes to shopping for your next car, knowledge is power. However, the dizzying array of facts and figures on the hundreds of models available can be confusing. Here's some tips on what to look for when you're doing your research. Don't forget to visit [www.autobytel.com](http://www.autobytel.com) throughout your shopping process to maximize your research

efforts.

#### Safety

All vehicles are required to meet minimum safety standards established by the Federal government. However, many now come with additional features you may find attractive. Front-air bags are commonplace, but side- and rear-airbags are a plus for many car shoppers. Other safety features to ask about:

- Anti-lock brake systems (ABS)
- Traction/electronic stability control
- Four wheel/all wheel drive
- Child safety locks
- Child seat anchors/integrated child seats
- Rear seat shoulder harnesses
- Rear seat headrests

#### Performance

A vehicle's performance is subject to taste, but there are some variables that are easy to compare. Torque and horsepower contribute to acceleration and top speed; if these are important to you, more is definitely better. Engine size also contributes to overall power. For example, a 4.7-liter V-8 with 250 horsepower will generally outperform a 3.2-liter V-6 with 200 horsepower. The tradeoff is fuel economy, with smaller and less powerful engines usually being more fuel-efficient.

#### Quality

Most vehicles built today are put through rigorous quality processes to ensure satisfaction. However, some vehicles continue to shine in the area of reliability. Reliability reports as well as consumer reviews can provide helpful information in this area. Additionally, carefully compare the warranty offered. Some manufacturers that traditionally have not had a reputation for superior quality offer more aggressive warranties to offset this perception.

#### Ergonomics

Satisfaction with the bells and whistles offered on a vehicle varies by driver and simple things such as how the air conditioning, radio and windshield wipers work may turn out to be long-term annoyances. A test drive will tell you a lot about how comfortable you are in a vehicle, but don't forget to check

professional and consumers reviews as well. Some aspects of ergonomics take a while before you notice them and hearing from owners who have had the vehicle for a while will prove invaluable. Before you buy, here are some things to check:

- Seat belts
- Cup holders
- Interior lighting
- Hood and trunk releases
- Seat adjustments
- Sound system
- Temperature controls

### **Making the purchase**

Whether you're interested in an economical commuter car or a full-size sport utility vehicle, understanding what to look for will help you find the vehicle that best matches your needs. Once you've narrowed your choices, use the Autobytel purchase request process to receive a no-obligation, up-front quote from a local dealer, as well as a no-hassle test drive. You'll never buy the old fashioned way again.



## **Advantages Of Using Autobytel**

### **How can Autobytel help me?**

Autobytel can help you research and buy your next car, whether you're looking for a new or pre-owned vehicle. We can help you sell your existing vehicle, and once you've bought your new car, assist you in maintaining it by providing service reminders and recall notices. Whether you're looking to buy, sell, or maintain your vehicle, we can help with easy to use services.



### **How the service works**

Autobytel makes researching your next car easy. Simply click on "Research" to start. You can access information on features and options, MSRP and Estimated Market Price, consumer and professional reviews, and information on safety and vehicle specifications. Whether you're looking for information on a specific make and model, comparing several vehicles, or just browsing, our research section has the information and tools you need. When you've found the car you're looking for, try our easy to use "Ready-to-Buy" service to get free up-front pricing and delivery information on the vehicle you choose from an Accredited Autobytel Dealer in your area. The Internet Manager at the dealership will usually contact you within one business day with up-front pricing and delivery information on the vehicle selected. If you like what you hear, visit the dealership, test drive the vehicle, and purchase it at the agreed upon price. Nothing could be easier!

### **Is your service free?**

The valuable research information, tools, and our dealer referral services are free to you. Thousands of dealers are part of our network. They are committed to providing upfront pricing and delivery information as well as superior service. We monitor service delivery by surveying customers who submit a purchase request.



## Quotes from Happy Customers

"Thank you for your service-you helped me with my decision of where and what to buy!"

**Cheryl Beaman**  
Chicago, Illinois

"I am very impressed with the deal that I got through Autobytel. I saved several hundred dollars and the company (Nelson Auto Group) really did me right. This was the first time that I have ever bought a new vehicle and felt really good about my deal."

**Paul Tischhauser**  
Columbus, OH

"I just wanted to say thanks for the great service. I am telling all my friends about your service and hopefully they will try you also."

I was contacted by the dealership within one hour and two days later I am driving my new vehicle. I got the price I wanted and the vehicle I wanted and the service I only dreamed about!!!! Thanks again." **Barbara Stout**

**Kansas City, MO**

"I just wanted to let you know that I worked with Natalie Smith at Honda World and she was fantastic! I purchased my new Honda last Friday and was very pleased with my transactions. I plan to refer all my friends to use Autobytel when purchasing a car and if they are looking at Hondas I would not hesitate to refer them to Natalie. Thank you."

**Katrina Bulmer**  
Fullerton, CA